VIEWING WILDLIFE IN THEIR NATURAL ENVIRONMENT NATURE • WILDLIFE

https://www.tourism.australia.com/en/insights/consumer-research/future-of-demand.html

- Viewing wildlife in their natural environment is broadly appealing across many markets, and ranked as the sixth most appealing experience (of 89 tested) for travellers from the UK
- Stronger interest among High Yield and Luxury travellers and Working Holiday Makers
- Australia features strongly in the consideration set of those interested in viewing wildlife in natural environments
- Cross-sell opportunities include other wildlife- (including marine animals) and nature-based experiences, and some adventure activities

MARKET

INTEREST IN THE EXPERIENCE BY SEGMENT

47% 46% 45% 41% 39% Out of High Luxury Long-Working Region Yield Traveller Stay Holiday Traveller Traveller Traveller Maker

	TRAVEL BEHAVIOUR PROFILE	GLOBAL TOTAL	INTERESTED IN THIS EXPERIENCE
TRAVEL MOTIVATIONS	Reconnection	17%	17%
	Into Nature	17%	19%
	Exploration	17%	20%
	Adventure	14%	12%
	Transformation	13%	12%
	Passion, hobbies	14%	13%
	Restoration	7%	5%
Consideration of Australia		37%	45%
Actively planning to visit Australia		15%	19%



GLOBAL 41% 13 47,645 UK 44% 6 4,241 India 49% 9 1,800 9 2,288 Germany 41% Italy 47% 11 1,448 New Zealand 46% 11 342 USA 40% 12 10,618 12 Singapore 41% 633 12 2,761 France 37% Vietnam 45% 14 958 Canada 41% 15 2.506 9,570 China 33% 17 40% 18 663 Malaysia Philippines 47% 18 1,314 492 Hong Kong 40% 20 Indonesia 41% 20 557 30% 25 2,332]apan 40% 27 1,085 Taiwan 779 Thailand 37% 27 29 South Korea 33% 3,256 **AUSTRALIANS** 44% 11 3,823

Significantly lower than

those not interested

Significantly higher than

those not interested

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INTEREST IN EXPERIENCE ACROSS THE GLOBE

INTEREST %

AFARI

RANK OUT OF 89

EXPERIENCES

PARK

SIZING ('000)

fiftyfive<mark>5</mark>

Base: Future Of Demand research 2022, Total out of region travellers, global excluding Australia (n=22,190), Interested in Viewing wildlife in their natural environment e.g. safari, wildlife walk (n=9,024)



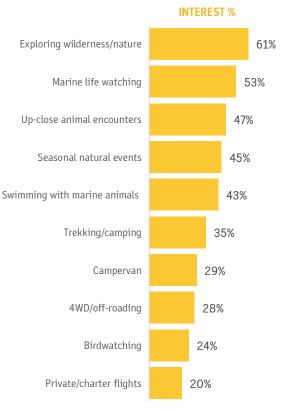
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DEMOGRAPHIC PROFILE		GLOBAL TOTAL	INTERESTED IN THIS EXPERIENCE
LIFESTAGE	Young Singles/Couples (Under 45)	36%	34%
	Older Singles/Couples (45+)	16%	17%
	Young Families	32%	33%
	Older Families	16%	16%
AGE	18-29	30%	29%
	30-39	26%	26%
	40-49	22%	23%
	50-64	22%	22%
	Average age	38	39
GENDER	Male	50%	49%
	Female	50%	51%
INCOME	Low	25%	23%
	Middle	28%	28%
	High	24%	26%
	Very high	22%	24%

AFFINITY WITH OTHER EXPERIENCES (TOP 10)



TRAVELLER TESTIMONIALS

WHY TRAVELLERS LOVE THIS

- Perceived as less harmful way to observe animals than at the zoo
- Immersive experience that connects you to animals and nature
- See animals that are unique to the destination and environment
- Learn more about the ecology of the destination

WHY SOME DO NOT

Time and cost concern as it may be hard to get to specific destinations where wildlife can be viewed in natural habitat
Safety concerns about being close to dangerous wildlife

HERO DESTINATIONS

- Destinations known for their ecology
- Africa, Serengeti regions for a safari experience
- Australia for kangaroos, koalas, and aquatic life
- Southeast Asia e.g., Sri Lanka elephants



I love this because it never fails to entertain the kids, they will always be amazed by such experiences. The sense of adventure definitely increases. I love getting in touch with wildlife and seeing how they live, I feel humans should connect to nature more HIGH YIELD TRAVELLER, SINGAPORE



To see animals that we don't normally see, we have to go somewhere far...like a national park in Africa. You can't go to Africa easily, so it's going to be another once-in-a-lifetime experience.

HIGH YIELD TRAVELLER, SOUTH KOREA



Tourism Australia commissioned independent global research to identify and size the travel sectors and experiences that the Australian tourism industry and operators can own and win. The research project included cultural insights, qualitative research and a global survey of 23,771 travellers across 20 markets. The research measured interest in 143 global tourism experiences.



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Significantly higher than those not interested Significantly lower than those not interested

